



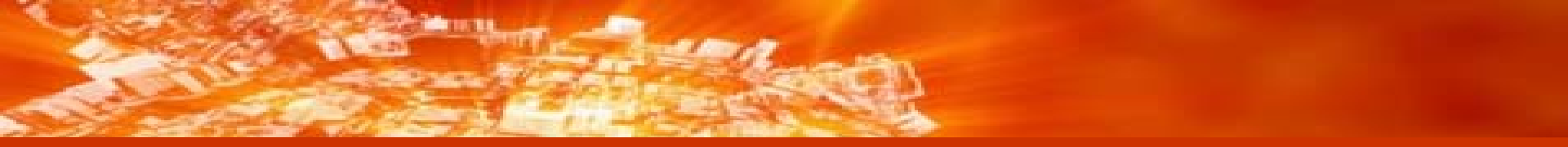
**ComNet
Consultants**

(A division of Exhibitions India Group)

As a division of Exhibitions India Group (which has been promoting trade since 1987), Comnet Consultants comes with over **20 years of experience** in building trade ties.

We provide our services to international agencies including government bodies, chambers of commerce and trade associations, who wish to expand trade relationship between India and their regions.

- *Understanding of the complex Indian business culture*
- *Extensive in-depth market knowledge*
- *Robust and exhaustive database*
- *Business contacts across a wide spectrum of industries*
- *Relationships with Central and State Governments*
- *Contacts with print and electronic media*
- *Wide network of offices in India for country-wide reach*



Our Services

1. *Business Matching* –

- **For International Agencies:** Assist in customized Partner Search in India. This includes locating JV partners, manufacturers, distributors, agents, resellers, importers, exporters, franchisees, etc. in India.
- **For Indian Companies:** Assist in locating relevant companies in their desired location.



Organising *networking meetings* in Delhi & Mumbai



2. *Co-ordinate delegations visiting India –*

- Co-ordinate visits of **Government delegations** and international agencies
- Co-ordinate visits of overseas **companies**
- **Facilitate meetings** with key Cabinet Ministers of the Government of India, related Government officials, chambers of commerce, trade associations and corporates.



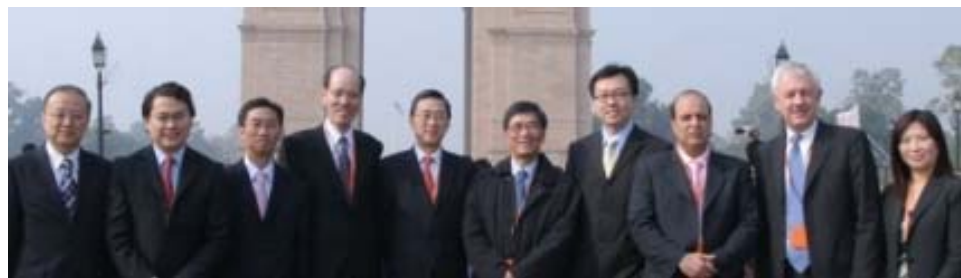
Mayor of Shenzhen



HK Financial Secretary



HK Universities



HK Companies

3. *Co-ordinate delegations from India visiting overseas countries –*

- Organise visitor delegations to overseas countries in co-ordination with trade bodies in the respective country.



India mission to HK

4. *Organize Seminars and other promotional campaigns for international agencies and companies in India –*

- Organise customised promotional campaigns including seminars, roadshows and receptions at various cities in India.

*HK Business Seminar
Dec 07, Delhi & Mumbai*



*Shenzhen – Hong Kong Technology
Roadshow September 07 in Delhi*



4. (a) Organize focused seminars and marketing activities –

Organise customised promotional campaigns including seminars and roadshows aimed at a specific set of audience.

HK Universities Mission

Exhibition at Hotel



Exhibition at Schools in Delhi & Mumbai



5. *Host networking receptions –*

- Invite relevant industry members, coordinate all arrangements including backdrops, AV, promotional booth set-up and management,



Organising Press Conferences & Facilitating Media Coverage



Shenzhen cos eye investments in new sectors

Our Bureau
NEW DELHI

THE mayor of Shenzhen province of China, Zonghen Xu, has said that he would encourage Shenzhen-based companies to invest in India in newer areas like manufacturing in addition to their present areas of interest in IT and services. He said that Chinese companies could also look at investing in Indian special economic zones (SEZs).

During a meeting with finance minister P Chidambaram on Monday, the visiting mayor proposed that the two countries should work towards enhancing cooperation between the business communities. Addressing a press conference jointly organised by the Hong Kong trade development

HK finance secy-led team coming

New Delhi, Dec 12

A high level delegation led by Hong Kong Government's Financial Secretary, Mr John Tsang, will visit New Delhi on December 14. The delegation comprises business leaders from Hong Kong's financial and legal sectors and includes Mr Benjamin Hung, CEO of

Chinese companies seek liberal norms

Economy Bureau
New Delhi, Sep 10

China-based multinationals want India to further ease the investment rules. This could involve liberalising the FDI rules for investment by these companies.

On a maiden visit to India

processing, manufacturing and telecommunication sectors in India. We are intensively studying ways to invest in more areas other than IT," the mayor told reporters here.

Bilateral trade between Shenzhen and India in the last fiscal was \$1.5 billion and the first five months of this fiscal

HK pitches itself as base for China trade

Our Bureau
NEW DELHI

INDIA can use Hong Kong as a base to do business with China taking advantage of the comprehensive economic partnership agreement between Hong Kong and China, Hong Kong's financial secretary John C Tsang said. Mr Tsang is leading a business delegation to India to



do business in the mainland. For new arrivals wishing to benefit from CEPA, there are plenty of opportunities to partner with companies already in Hong Kong, he said.

"I am asking Indian companies to join us in Hong Kong to make use of CEPA to access the mainland market and to look at our stock market as a source of capital and diversification for your fund-raising activities," Mr Tsang said.

The financial secretary P Chidambaram, firms operation by In-Gong Kong including and Infosys. The list I and medium sized

HK woos Indian companiess

Our Bureau
New Delhi, Sept. 10

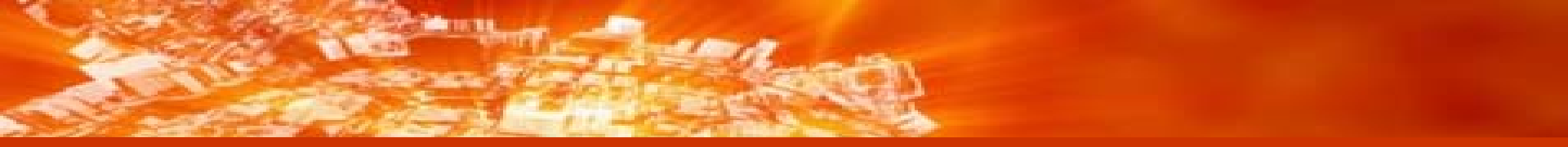
Indian companies looking to enter mainland China should partner with Hong Kong for such foray, according to Mr Fred Lam, Executive Director, Hong Kong Trade Development Council.

Garnering support of leading Chambers and Associations including

- ASSOCHAM
- AIAI
- BCCI
- BSE
- CII
- FAI
- FICCI
- FIEO
- ICCCI
- IMC
- PHD

6. *Market Research* —

- Provide news from India on desired industry sectors.
- Create and circulate e-newsletters in India with news of an international country / region.
- Prepare customized market intelligence reports on various industry sectors detailing industry scenario in India and opportunities for overseas companies of the region.
- Undertake detailed market analysis for launching products / services / events in India.



Exhibitions India (EI) Group - Overview

Exhibitions India Group

Committed to Excellence



Celebrating 20 years of Promoting Trade





Exhibitions India

(An ISO 9001:2000 Certified Company)

India's leading ISO 9001:2000 certified trade show organiser

Our Events in 2008 - 09

- *Renewable Energy India* (10 -12 August 2009)
- *Convergence India* (18 – 20 March 2009)
- *India Civil Aviation Week* (3 – 5 August 2009)





Comnet
Exhibitions

- *Facilitate participation of Indian companies at **overseas trade shows**.*
- *Sales agent for over **170 exhibitions**, focusing on **37 industries** in **42 countries**.*
- *Market leader in this field.*



- *A unique print resource for the used car segment targeting car buyers.*
- *“The Ultimate Car Marketplace”*





Comnet
Design

-
- *Provide design and display solutions for exhibitions, retail showrooms, events, etc.*
 - *Focus on quality and innovation.*





-
- *Group Hospitality wing serving clients.*
 - *Arrange hotel reservations, domestic and international ticketing, tours / sightseeing, etc. services.*



For further inquiries please contact:

***ComNet Consultants
Exhibitions India Group***

***217 B, II Floor
Okhla Industrial Estate Phase III, ND 20
Tel: +91 11 42795000***

Website: www.comnetconsultants.com